



The Egyptian Company for Mobile Services S.A.E (Mobinil)

Board of Directors' Report

For the Company results for the financial period ended March 31, 2015.

The Egyptian Company for Mobile Services S.A.E. (the "Company" or "ECMS") Board of Directors is pleased to announce the Company results to its shareholders for the financial period ended March 31, 2015.

- Total revenues for the financial period ended March 31, 2015 reached 2,632 MEGP, compared to 2,486 MEGP over the same period last year, with an increase of 5.87%.
- EBITDA (earnings before interest, taxes, depreciation, and amortization) for the financial period ended March 31, 2015 reached 846 MEGP, compared to 701 MEGP for the financial period ended March 31, 2014, with an increase of 20.68%.
- Transactions with related parties during the year were in line with the ones made with non-related entities and made on an arm's length basis. These transactions correspond to: purchase of network equipment, providing of technical and accounting assistance for different periods to support network operation and maintenance, network construction activities, computer supplies, internet services, providing of advertising campaigns, payment and collection of roaming revenues on behalf of related parties, sales, purchases, commissions, training and advisory services. Total transactions with related parties during the financial period ended March 31, 2015 reached 167 MEGP, compared to 116 MEGP for the financial period ended March 31, 2014.
- ECMS Board of Directors meeting has been held on February 19, 2015, and decided the following:
 1. Approved the ECMS February 19, 2015 BoD agenda;
 2. Approved ECMS meeting minutes for the Board meeting of December 18, 2014;
 3. Approved the changes in the Company's Board of Directors (appointing of Mr. Olivier Froissart as a Board member representative of MT Telecom SCRL instead of Mr. Gerard Ries);
 4. Approved ECMS financial results for FY 2014 (including the approval of corrective measures taken to correct the financial indicators of ECMS for the financial year ended on 31 December 2014);
 5. Approved the appointment of companies' External Auditor and his fees;
 6. Approved the call of ECMS Annual Ordinary and Extraordinary General Assembly meetings of ECMS;
 7. Approved ECMS Operational Update;
 8. Resolved in principle on the rebranding of ECMS from Mobinil to Orange and authorizes the CEO to negotiate the Brand License Fees up to 1.6% of the Orange branded revenues along with the relevant terms including the duration of the Agreement to be up to 10 years all subject to the OGM approval. The Board resolved to include the item on the agenda of ECMS AGM;
 9. Approved LINKdotNET Funding;
 10. Authorized the CEO to negotiate all the details regarding the Egyptian Company for Mobile Towers Services ("ECMTS") that will be submitted to ECMS AGM for consideration and sign the necessary legal documentation, the BoD further approved to delegate the CEO to sign the agreement relating to the sale of ECMS shares in ECMTS;
 11. Reviewed ECMS Audit Committee meeting minutes dated December 18, 2014;
 12. Reviewed ECMS Related Parties Transactions;
 13. Approved the disposal of fixed assets as proposed.



Marc Francois Rennard
Chairman